

Canadian Focus Private Portfolio



Q3 2024

Management Philosophy

The Canadian Focus Private Portfolio uses quantitative measures to identify stocks offering growth at a reasonable price.

- › Portfolio is constructed with a maximum of 25 Canadian securities that have strong relative earnings momentum, dividend growth and are trading at an attractive valuation.
- › Portfolio aims to be 100% invested and can use up to 20% ETFs for diversification.
- › All holdings must have adequate liquidity.
- › All holdings must have a dividend.

Top Holdings (53.7% of total portfolio)

Symbol	Description	Portfolio Weight	Income Yield
CSU	CONSTELLATION SOFTWARE	7.4%	0.1%
L	LOBLAW COMPANIES LTD	6.3%	1.1%
NA	NATIONAL BANK OF CANADA	5.6%	3.4%
SU	SUNCOR ENERGY INC	5.3%	4.4%
IFC	INTACT FINANCIAL CORP	5.2%	1.9%
RY	ROYAL BANK OF CANADA	5.1%	3.4%
MFC	CDN NATURAL RESOURCES	5.0%	4.0%
CNQ	MANULIFE FINANCIAL CORP	4.7%	4.7%
TIH	TOROMONT INDUSTRIES INC	4.6%	1.5%
GSY	GOEASY LTD	4.5%	2.6%

Source: Cræsus

Portfolio Performance

	3 Months	6 Months	1 Year	3 Year	5 Year	Since Inception
Performance*	8.1%	8.5%	24.9%	10.7%	11.6%	8.7%
Benchmark	10.5%	10.0%	26.7%	9.5%	11.0%	7.6%

Source: Cræsus

Portfolio Information

Inception	September 1, 2014
Initial Minimum Investment	\$58,468
Distributions Made	\$10,350
Current Dividend Yield	3.0%
Current Investment	\$119,984
Portfolio Manager	John (Jay) D. Nash, BA, CIM®, FCSI®

Source: Cræsus

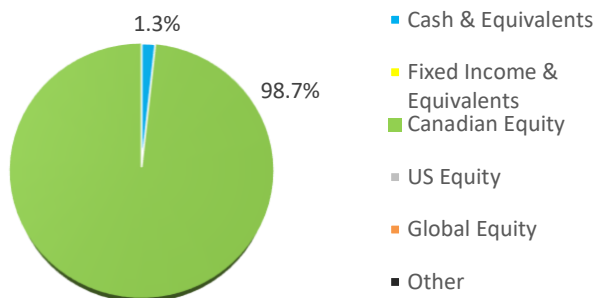
Composition of the benchmark: S&P/TSX Total Return

- All reported data presented includes the cash balance set aside and available for investment in securities within the private portfolio. NBF statements exclude cash amounts from listed holdings in the section dedicated to the private portfolio.

*Returns presented are before management fees; Figures beyond 1 year are annualized

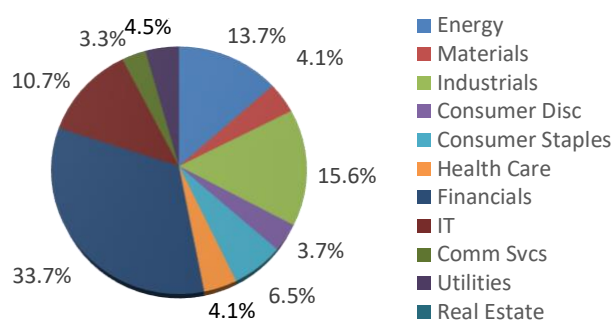
Leading Families to Their Wealth Goals

Asset Allocation



Source: Crœsus

Industry Weightings



Source: Crœsus

Management Commentary

As interest rates began to fall in the third quarter investors moved quickly into high dividend names like Canadian Banks; Utilities; and Real Estate Investment Trusts (REITs). The index posted a return over double that of the S&P 500 (10% versus 4.5%) which may surprise some investors. There were some areas of weakness like energy and telecom, but the rally was broad and the Canadian Focused participated very well.

Smaller cap names also saw significant appreciation, and this is a trend we believe will continue in the months ahead. Positions were added in **Propel Holdings** (Finance); **Extendicare** (Health Care) and holdings in **Secure Energy Services** (Energy) were expanded. Central Banks may not cut as aggressively as many currently believe, but the trend in interest rates is definitely lower and investors are likely to turn to higher yielding names for income replacement.

The fourth quarter of the year is historically positive. While there are geopolitical risks and volatility should be expected we do not see reasons to shift dramatically from the current positioning.

Data Source: Morningstar

Transactions

Added	Increased	Decreased	Removed
Extendicare (EXE)	Secure Energy Services (SES)	GoEasy Ltd. (GSY)	TransAlta Corp (TA)
Propel Holdings Inc. (PRL)	BCE Inc (BCE)		Parkland Corp (PKI)



National Bank Financial - Wealth Management (NBFWM) is a division of National Bank Financial Inc. (NBF), as well as a trademark owned by National Bank of Canada (NBC) that is used under license by NBF. NBF is a member of the Canadian Investment Regulatory Organization (CIRO) and the Canadian Investor Protection Fund (CIPF), and is a wholly-owned subsidiary of NBC, a public company listed on the Toronto Stock Exchange (TSX: NA).

The opinions expressed herein do not necessarily reflect those of National Bank Financial. The particulars contained herein were obtained from sources we believe to be reliable, but are not guaranteed by us and may be incomplete. The opinions expressed consider a number of factors including our analysis and interpretation of these particulars, such as historical data, and are not to be construed as a solicitation or offer to buy or sell the securities mentioned herein. Unit values and returns will fluctuate and past performance is not necessarily indicative of future performance. Important information regarding a fund may be found in the prospectus. The investor should read it before investing.