Regional Manager Name (section filled by the Investment Advisor):

Wealth Portrait



General Information

Client			Spouse/Partner	
First Name			First Name	
Last Name			Last Name	
Province of reside	ence		Province of residence	
Marital status	Married Widowed Divorced	Common Law Single Separated	Marital status Married Common Law Widowed Single Divorced Separated	
NBF Root #			NBF Root #	
Age Birt	h date (YY-MM-DD)		Age Birth date (YY-MM-DD)	
Employment sta	atus Currently working Specify occupation:		Employment status Currently working Retired Specify occupation:	

Family Tree

Name	Date of birth	Relationship

A Question of Priorities (select a maximum of 3 priorities)

WEALTH MANAGEMENT

Grow my assets	Enjoy a comfortable retirement	Preserve my estate for my heirs	Maximize my income streams
Manage my finances	Fund a goal	Fund post-secondary Education	Optimize my portfolio
Minimize my tax burden	Make sure my family is secured	Leave a legacy	Plan my business succession
NATIONAL BAI	NK		

Net Worth

Assets

Investments

Type of account	Owner		Institution	Current balance/amount
	Client	Spouse/ Partner		
				\$
				\$
				\$
				\$
				\$
				\$
				\$

Type of account:

1 – Non registered, 2 – Savings account, 3 – Registered (RRSP, RIF, etc.), 4 – Spousal registered account, 5 – TFSA, 6 – RESP, 7 – Holding company

Annual savings and contribution

Type of account	Contri Client	butor Spouse/ Partner	Institution	Contributor annual amount	Employer contribution	Unused contribution
				\$	\$	\$
				\$	\$	\$
				\$	\$	\$

Type of account:

1 – Non registered, 2 – Savings account, 3 – Registered (RRSP), 4 – Spousal registered account, 5 – TFSA, 6 – RESP,

7 – Private pension plan

Real Estate

Personal properties

	Owner (%)		Total current market value	Mortgage	Projected year of sale	Property to be tax exempted
	Client	Spouse/ Partner			,	
Property 1	%	%	\$	\$		
Property 2	%	%	\$	\$		
Property 3	%	%	\$	\$		
Income prope	rties					
	Owner (%) Client	Spouse/ Partner	Total current market value	Mortgage	Net annu	al income*
Income property 1	%	%	\$	\$	\$	
Income property 2	%	%	\$	\$	\$	
* Net annual ir	come = gross	income – mor	tgage payment – expenses befor	e taxes		
If you own of	one or many ir	ncome propert	ies, which hypothesis do you pref	er: Cli	ient	Spouse/Partner

Use the net rental income as a cash flow. Please define your after expenses annual income: \$

Spouse/Partner	
\$	
\$	

Liabilities

Туре	Owner Spouse/ Client Partner	Institution	Amount (current balance)	Interest rate	Renewal/ maturity date
			\$	%	
			\$	%	
			\$	%	
			\$	%	
			\$	%	
			\$	%	

Type:

1 - Credit card, 2 - Line of credit, 3 - Personal loan, 4 - Other: specify

Cash Flow Analysis

Gross current income						
	Client			Spouse/Partner		
	Annual amount	Start date	End date	Annual amount	Start date	End date
Gross revenue stream 1	\$			\$		
Gross revenue stream 2	\$			\$		
Gross revenue stream 3	\$			\$		
Gross revenue stream 4	\$			\$		
Current estimated annual c	ost of living: \$					

••• We highly recommend that you complete the budget in the appendix since this step is the corner stone of a retirement plan.

Life and Retirement Goals

Life and retirement goals			
Retirement age:	Client Spouse/Partner		
Projected cost of living (up to 3 streams)	Annual amount	Start date	End date
1 st stream	\$		
2 nd stream	\$		
3 rd stream	\$		

Sometimes in life things don't unfold as we plan. If, based on your retirement strategy mentioned above, you were unable to achieve your goals, what modifications would you be willing to do to increase your likelihood of success?

Objective	Change	Priority
I would be willing to increase my annual savings by	\$	1
I would be willing to postpone my retirement age to		
I would be willing to adjust my cost of living at retirement to	\$	

In addition to my retirement, I would like to realize these upcoming goals:

Goal description	Annual estimated cost	Start date	End date	Priority
	\$			
	\$			
	\$			

Investor profile

>	Please select your family's	s in	vestor profile:
	Income		Conservative

ative	Balanced
	Dulunceu

Pension income flows

Government programs

CPP/QPP	Client	Spouse/Partner
Start date or age		
Gross annual benefits	\$	\$
OAS	Client	Spouse/Partner
Start date or age		
Number of years of residence in Canada from 18 to 65 years old	vears	years

Private pensions* and other income

Description		nual amount	Start date/age	End date/age	Indexa	ation	
	Spouse/ Client Partner				Prior	After	
	\$					%	%
	\$					%	%
	\$					%	%
	\$					%	%

* It is important to understand the coordination impact upon your private pension income stream once you begin receiving the government pension benefits (CPP, QPP) to which you are entitled. A common miscalculation is to overestimate your combined pension income streams. To find out if your private pension plan is coordinated, please review your pension fund summary. If your private pension has a coordination clause, please record your separate pension income streams on two lines.

Risk management/insurance coverage

Туре		Spouse/	Term	Group pla	an	Beneficiary	Coverage amount	I	Maturity date
	Client	Partner							
				years			\$		
				years			\$		
				years			\$		
				years			\$		
Typo									

Type:

1 – Life insurance, 2 – Disability, 3 – Critical illness, 4 – Long term care, 5 – Credit

Legal documents

Client Will	Spouse/Partner Will
Yes No Date of last update:	Yes No Date of last update:
Type Types of will: holograph, before witness, notarial, formal will, other	Type Types of will: holograph, before witness, notarial, formal will, other
Any major event since the last update?	Any major event since the last update?
Yes No Specify:	Yes No Specify:
Mandate in case of incapacity/Power of attorney	Mandate in case of incapacity/Power of attorney
Yes No Date of last update:	Yes No Date of last update:
Any major event since the last update?	Any major event since the last update?
Yes No Specify:	Yes No Specify:
If you have minor children, have you defined a tutor?	If you have minor children, have you defined a tutor?
Yes No Name:	Yes No Name:
Other things that we should know	

Client signature

Spouse/Partner signature



National Bank Financial is an indirect wholly-owned subsidiary of National Bank of Canada. National Bank of Canada is a public company listed on the Toronto Stock Exchange (NA: TSX). National Bank Financial is a member of the Canadian Investor Protection Fund. © 2014 National Bank Financial. All rights reserved. Any reproduction, in whole or in part, is strictly prohibited without the prior written consent of National Bank Financial.

Appendix

Budget – Expenses

HOUSING

Mortgage or rent	\$	
Property taxes	\$	
School taxes	\$	
Condo fees	\$	
Home insurance	\$	
Hydro/electricity	\$	
Oil/Gas	\$	
Phone	\$	
Cellphone	\$	
Cable	\$	
Internet	\$	
Alarm	\$	
Snow removal/ gardening	\$	
Vacation property – expenses	\$	
Misc. maintenance	\$	
Renovations	\$	
Housekeeping	\$	
Miscellaneous	\$	
TOTAL HOUSING	¢	

FOOD/RESTAURANTS

EXPENSES

Groceries	\$
Lunches, snacks	\$
Tobacco	\$
Alcohol, etc.	\$
Restaurant	\$
Miscellaneous	\$

\$

\$

TOTAL FOOD/ RESTAURANTS

LIABILITIES

Personal line of credit	\$
Personal loans	\$
Other loans	\$
Other	\$
ΤΟΤΑΙ	
TOTAL LIABILITIES	\$

\$
\$
\$
\$
\$
\$
\$
\$
\$
\$ \$ \$ \$ \$ \$

\$

TRANSPORTATION

CHILDREN

Savings for purchase	\$
Car loan	\$
Lease	\$
Car insurance	\$
Licensing/ car registration	\$
Gas	\$
Parking	\$
Public transportation	\$
Emergency road service	\$
Maintenance/repairs	\$
Motorcycle	\$
Taxi	\$
Miscellaneous	\$
TOTAL TRANSPORT	\$

ANNUAL SAVINGS

SAVINGS

RRSP (individual/spousal)	\$
TFSA	\$
RESP	\$
Non-registered	\$
ΤΟΤΑΙ	

\$

HEALTH AND INSURANCE

Life insurance	\$
Disability insurance	\$
Health insurance	\$
Dental insurance	\$
Non-covered medical expenses	\$
Eye care	\$
Other	\$
TOTAL INSURANCE AND HEALTH	\$

HOBBIES/ENTERTAINMENT

Sports clubs	\$	
Concerts, shows	\$	
Movies	\$	
Lottery	\$	
Vacations	\$	
Gifts	\$	
Pets – food and care	\$	
Newspapers, magazines	\$	
Music, CD's	\$	
Courses	\$	
Hobbies	\$	
Miscellaneous	\$	
TOTAL HOBBIES/ ENTERTAINMENT	\$	
MISCELLANEOUS		
Clothing	\$	
Drycleaning	\$	
Charitable donations	\$	
Professional dues	\$	
Hairdresser/ beauty treatments	\$	
Miscellaneous	\$	
TOTAL MISCELLANEOUS	\$	
TOTAL EXPENSES	Ś	